

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

October 29, 2015
Date of Report

AVERY DENNISON CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction
of incorporation)

1 -7685

(Commission
File Number)

95-1492269

(IRS Employer
Identification No.)

207 Goode Avenue
Glendale, California

(Address of principal executive offices)

91203

(Zip Code)

Registrant's telephone number, including area code **(626) 304-2000**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Section 2 - Financial Information

Item 2.02 Results of Operations and Financial Condition.

Avery Dennison Corporation's (the "Company's") press release, dated October 29, 2015, regarding the Company's preliminary, unaudited financial results for third quarter 2015, and updated guidance for the 2015 fiscal year, is attached hereto as Exhibit 99.1 and is being furnished (not filed) with this Form 8-K.

The Company's supplemental presentation materials, dated October 29, 2015, regarding the Company's preliminary, unaudited financial review and analysis for third quarter 2015, and updated guidance for the 2015 fiscal year, is attached hereto as Exhibit 99.2 and is being furnished (not filed) with this Form 8-K. The press release and presentation materials are also available on the Company's website at www.investors.averydennison.com.

The Company will discuss its preliminary, unaudited financial results during a webcast and teleconference today, October 29, 2015, at 10:00 a.m. ET. To access the webcast and teleconference, please go to the Company's website at www.investors.averydennison.com.

Section 9 - Financial Statements and Exhibits

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

- 99.1 Press release, dated October 29, 2015, regarding the Company's preliminary, unaudited third quarter 2015 financial results.
- 99.2 Supplemental presentation materials, dated October 29, 2015, regarding the Company's preliminary, unaudited financial review

“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995

Certain statements contained in this report on Form 8-K and in Exhibits 99.1 and 99.2 are forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements and financial or other business targets are subject to certain risks and uncertainties. Actual results and trends may differ materially from historical or anticipated results depending on a variety of factors, including but not limited to risks and uncertainties relating to the following: fluctuations in demand affecting sales to customers; worldwide and local economic conditions; fluctuations in currency exchange rates and other risks associated with foreign operations, including in emerging markets; the financial condition and inventory strategies of customers; changes in customer preferences; fluctuations in cost and availability of raw materials; the Company’s ability to generate sustained productivity improvement; the Company’s ability to achieve and sustain targeted cost reductions; the impact of competitive products and pricing; loss of significant contracts or customers; collection of receivables from customers; selling prices; business mix shift; timely development and market acceptance of new products, including sustainable or sustainably-sourced products; investment in development activities and new production facilities; integration of acquisitions and completion of potential dispositions; amounts of future dividends and share repurchases; customer and supplier concentrations; successful implementation of new manufacturing technologies and installation of manufacturing equipment; disruptions in information technology systems, including cyber-attacks or other intrusions to network security; successful installation of new or upgraded information technology systems; data security breaches; volatility of financial markets; impairment of capitalized assets, including goodwill and other intangibles; credit risks; the Company’s ability to obtain adequate financing arrangements and maintain access to capital; fluctuations in interest and tax rates; changes in tax laws and regulations, and uncertainties associated with interpretations of such laws and regulations; outcome of tax audits; fluctuations in pension, insurance, and employee benefit costs; the impact of legal and regulatory proceedings, including with respect to environmental, health and safety; changes in governmental laws and regulations; protection and infringement of intellectual property; changes in political conditions; the impact of epidemiological events on the economy and the company’s customers and suppliers; acts of war, terrorism, and natural disasters; and other factors.

The Company believes that the most significant risk factors that could affect its financial performance in the near-term include: (1) the impacts of economic conditions on underlying demand for the Company’s products and foreign currency fluctuations; (2) competitors’ actions, including pricing, expansion in key markets, and product offerings; and (3) the degree to which higher costs can be offset with productivity measures and/or passed on to customers through selling price increases, without a significant loss of volume.

For a more detailed discussion of these and other factors, see Part I, Item 1A. “Risk Factors” and Part II, Item 7. “Management’s Discussion and Analysis of Results of Operations and Financial Condition” in the Company’s 2014 Form 10-K, filed on February 25, 2015 with the Securities and Exchange Commission, and subsequent quarterly reports on Form 10-Q. The forward-looking statements included in this Form 8-K are made only as of the date of this Form 8-K, and the Company undertakes no obligation to update these statements to reflect subsequent events or circumstances, other than as may be required by law.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AVERY DENNISON CORPORATION

Date: October 29, 2015

By: /s/ Anne L. Bramman

Name: Anne L. Bramman

Title: Senior Vice President and Chief Financial Officer

EXHIBIT LIST

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release, dated October 29, 2015, regarding the Company’s preliminary, unaudited third quarter 2015 financial results.
99.2	Supplemental presentation materials, dated October 29, 2015, regarding the Company’s preliminary, unaudited financial review and analysis for third quarter 2015.



For Immediate Release

AVERY DENNISON ANNOUNCES THIRD QUARTER 2015 RESULTS

- Ø 3Q15 Reported and Adjusted EPS of \$0.87
- Ø 3Q15 Net sales declined approximately 6 percent to \$1.47 billion
 - Ø Net sales up approximately 5 percent on organic basis
- Ø RBIS transformation underway; targeting accelerated growth and margin expansion to achieve previously communicated 2018 financial goals
- Ø Repurchased 1.9 million shares for \$109 million and paid \$100 million in dividends in the first nine months of 2015
- Ø Updated FY15 Reported EPS guidance to \$2.80 to \$2.90, reflecting increase in estimated restructuring charges
 - Ø Narrowed range of full year guidance for adjusted EPS to \$3.30 to \$3.40

GLENDALE, Calif., October 29, 2015 – Avery Dennison Corporation (NYSE:AVY) today announced preliminary, unaudited results for its third quarter ended October 3, 2015. All non-GAAP financial measures referenced in this document are reconciled to GAAP in the attached tables. Unless otherwise indicated, the discussion of the company's results is focused on its continuing operations, and comparisons are to the same period in the prior year.

"I'm happy to report another strong quarter, keeping us on track to achieve our financial targets for the year," said Dean Scarborough, Avery Dennison chairman and CEO. "Sales growth for both of our core businesses was within our long-term target range, driving total company organic growth of five percent, with 160 basis points of margin expansion.

"Our Pressure-sensitive Materials segment once again delivered strong results, reflecting the continued execution of our strategy to leverage our scale and strengths in

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innovation, quality, and service across the entire portfolio," Scarborough added. "Retail Branding and Information Solutions also made solid progress in the quarter, in terms of both top-line growth and margin improvement, with particular strength in radio-frequency identification products. The team has begun to execute a new strategy to accelerate growth in the core business through a more competitive, faster, and simpler model that will better serve the needs of our customers in all segments of the market.

"Overall, I'm pleased with the progress our team has made. We delivered double-digit growth in adjusted earnings per share, in spite of challenging economic conditions in many parts of the world and significant headwinds from currency translation. I remain confident that the consistent execution of our strategies, including the RBIS transformation, will enable us to meet our long-term goals for superior value creation through a balance of profitable growth and capital discipline."

For more details on the company's results, see the summary table accompanying this news release, as well as the supplemental presentation materials, "Third Quarter 2015 Financial Review and Analysis," posted on the company's website at www.investors.averydennison.com, and furnished to the SEC on Form 8-K.

Third Quarter 2015 Results by Segment

All references to sales reflect comparisons on an organic basis, which exclude the estimated impact of currency translation, product line exits, acquisitions and divestitures, and, where applicable, the extra week in the prior fiscal year. Adjusted operating margin refers to income before interest expense and taxes, excluding restructuring costs and other items, as a percentage of sales.

Pressure-sensitive Materials (PSM)

- PSM sales increased approximately 5 percent. Within the segment, sales in both Label and Packaging Materials and combined Graphics and Performance Tapes increased mid-single digits.

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- Operating margin improved 190 basis points to 12.0 percent as the impact of productivity initiatives, higher volume and favorable product mix, and the net benefit from price and raw material input costs more than offset higher employee-related costs. Adjusted operating margin improved 180 basis points.

Retail Branding and Information Solutions (RBIS)

- RBIS sales were up approximately 4 percent.
- Operating margin increased 140 basis points to 6.8 percent as the impact of productivity initiatives and higher volume more than offset higher employee-related costs. Adjusted operating margin increased 120 basis points.

Other

Share Repurchases

The company repurchased 0.8 million shares in the third quarter of 2015 at an aggregate cost of \$47 million.

Income Taxes

The third quarter effective tax rate was 30 percent. The adjusted tax rate for the third quarter was 34 percent, consistent with the anticipated full year tax rate in the low to mid-thirty percent range.

Cost Reduction Actions

In the third quarter, the company realized \$21 million in pre-tax savings from restructuring, net of transition costs, and incurred pre-tax restructuring charges of \$7 million, approximately three-quarters of which represent cash costs.

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For full year 2015, the company now estimates that it will realize more than \$70 million in pre-tax savings from restructuring, net of transition costs, and incur pre-tax restructuring charges of approximately \$65 million, most of which will represent cash costs. This estimate represents an approximately \$10 million increase in the company's previous guidance for total restructuring charges for the year, as a result of further cost reduction actions planned as part of the business model transformation underway within RBIS.

The new strategy for RBIS is focused on accelerating growth through a more regionally-driven business model that is more competitive, faster, and less complex. To achieve these objectives, the company is implementing a multi-year plan to streamline decision-making and eliminate management layers, while further consolidating its manufacturing footprint, to reduce costs across the global organization.

Combined with other recent actions, the company currently anticipates 2016 pre-tax savings, net of transition costs, of approximately \$60 million from restructuring actions within RBIS. The execution of these actions will allow the business to be more competitive in the less differentiated segments of the market, facilitating the achievement of RBIS' previously communicated financial targets, including an operating margin of ten to eleven percent by 2018.

Outlook

In its supplemental presentation materials, "Third Quarter 2015 Financial Review and Analysis," the company provides a list of factors that it believes will contribute to its 2015 financial results. Based on the factors listed and other assumptions, the company has updated its previous guidance for 2015 earnings per share, narrowing the range and reducing the midpoint by \$0.07 to \$2.80 to \$2.90, reflecting an increase in estimated restructuring charges.

Excluding an estimated \$0.50 per share for restructuring costs and other items, the company has narrowed its expectations for adjusted (non-GAAP) earnings per share to \$3.30 to \$3.40, with no change to the midpoint of the range.

Note: Throughout this release and the supplemental presentation materials, amounts on a per share basis reflect fully diluted shares outstanding.

About Avery Dennison

Avery Dennison (NYSE:AVY) is a global leader in labeling and packaging materials and solutions. The company's applications and technologies are an integral part of products used in every major market and industry. With operations in more than 50 countries and over 25,000 employees worldwide, Avery Dennison serves customers with insights and innovations that help make brands more inspiring and the world more intelligent. Headquartered in Glendale, California, the company reported sales from continuing operations of \$6.3 billion in 2014. Learn more at www.averydennison.com.

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We believe that the most significant risk factors that could affect our financial performance in the near-term include: (1) the impacts of economic conditions on underlying demand for our products and foreign currency fluctuations; (2) competitors' actions, including pricing, expansion in key

markets, and product offerings; and (3) the degree to which higher costs can be offset with productivity measures and/or passed on to customers through selling price increases, without a significant loss of volume.

For a more detailed discussion of these and other factors, see "Risk Factors" and "Management's Discussion and Analysis of Results of Operations and Financial Condition" in our 2014 Form 10-K, filed on February 25, 2015 with the Securities and Exchange Commission, and subsequent quarterly reports on Form 10-Q. The forward-looking statements included in this document are made only as of the date of this document, and we undertake no obligation to update these statements to reflect subsequent events or circumstances, other than as may be required by law.

For more information and to listen to a live broadcast or an audio replay of the quarterly conference call with analysts, visit the Avery Dennison website at www.investors.averydennison.com

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Third Quarter Financial Summary - Preliminary, unaudited

(in millions, except % and per share amounts)

	3Q	3Q	% Change vs. P/Y							
	2015	2014	Reported	Organic (a)						
Net sales, by segment:										
Pressure-sensitive Materials	\$1,083.7	\$1,157.0	(6%)	5%						
Retail Branding and Information Solutions	366.8	383.9	(4%)	4%						
Vancive Medical Technologies	17.6	18.7	(6%)	3%						
Total net sales	\$1,468.1	\$1,559.6	(6%)	5%						
	As Reported (GAAP)				Adjusted Non-GAAP (b)					
	3Q	3Q	% Change	% of Sales		3Q	3Q	% Change	% of Sales	
	2015	2014 (c)		2015	2014 (c)	2015	2014 (d)		2015	2014
Operating income (loss) before interest and taxes, by segment:										
Pressure-sensitive Materials	\$130.5	\$116.6		12.0%	10.1%	\$131.6	\$118.7		12.1%	10.3%
Retail Branding and Information Solutions	25.1	20.6		6.8%	5.4%	29.0	25.8		7.9%	6.7%
Vancive Medical Technologies	(1.2)	(2.9)		(6.8%)	(15.5%)	0.5	(2.8)		2.8%	(15.0%)
Corporate expense	(23.6)	(19.8)				(23.3)	(17.3)			
Total operating income before interest and taxes / operating margins	\$130.8	\$114.5	14%	8.9%	7.3%	\$137.8	\$124.4	11%	9.4%	8.0%
Interest expense	\$14.7	\$15.4				\$14.7	\$15.4			
Income from continuing operations before taxes	\$116.1	\$99.1	17%	7.9%	6.4%	\$123.1	\$109.0	13%	8.4%	7.0%
Provision for income taxes	\$34.8	\$38.2				\$41.8	\$36.0			
Income from continuing operations	\$81.3	\$60.9	33%	5.5%	3.9%	\$81.3	\$73.0	11%	5.5%	4.7%
Income (loss) from discontinued operations, net of tax (e)	\$0.4	(\$0.7)	n/m							
Net income	\$81.7	\$60.2	36%	5.6%	3.9%					
Net income (loss) per common share, assuming dilution:										
Continuing operations	\$0.87	\$0.64	36%			\$0.87	\$0.77	13%		
Discontinued operations	0.01	(0.01)	n/m							
Total Company	\$0.88	\$0.63	40%							
						2015	2014			
3Q Free Cash Flow from Continuing Operations (f)						\$85.2	\$152.9			
YTD Free Cash Flow from Continuing Operations (f)						\$199.2	\$82.1			

- (a) Percentage change in sales excluding the estimated impact of currency translation, product line exits, acquisitions and divestitures, and, where applicable, the extra week in the prior fiscal year.
- (b) Excludes restructuring costs and other items (see accompanying schedules A-2 to A-4 for reconciliation to GAAP financial measures).
- (c) Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.
- (d) Non-GAAP amounts have not been revised for the adjustments referenced in note (c) above since the impact is not material.
- (e) "Income (loss) from discontinued operations, net of tax" relates to the 2013 sale of the Office and Consumer Products and Designed and Engineered Solutions businesses.
- (f) Free cash flow refers to cash flow from operations, less payments for property, plant and equipment, software and other deferred charges, plus proceeds from sales of property, plant and equipment, plus (minus) net proceeds from sales (purchases) of investments. Free cash flow excludes uses of cash that do not directly or immediately support the underlying business, such as discretionary debt reductions, dividends, share repurchases, and certain effects of acquisitions and divestitures (e.g., cash flow from discontinued operations, taxes, and transaction costs).

(UNAUDITED)

	Three Months Ended		Nine Months Ended	
	Oct. 03, 2015	Sep. 27, 2014 ⁽¹⁾	Oct. 03, 2015 ⁽¹⁾	Sep. 27, 2014 ⁽¹⁾
Net sales	\$ 1,468.1	\$ 1,559.6	\$ 4,512.1	\$ 4,725.5
Cost of products sold	1,062.2	1,158.9	3,258.6	3,489.4
Gross profit	405.9	400.7	1,253.5	1,236.1
Marketing, general & administrative expense	268.1	278.4	841.8	873.1
Interest expense	14.7	15.4	45.3	46.4
Other expense, net ⁽²⁾	7.0	7.8	49.0	53.6
Income from continuing operations before taxes	116.1	99.1	317.4	263.0
Provision for income taxes	34.8	38.2	99.5	85.5
Income from continuing operations	81.3	60.9	217.9	177.5
Income (loss) from discontinued operations, net of tax	0.4	(0.7)	(0.6)	(3.0)
Net income	\$ 81.7	\$ 60.2	\$ 217.3	\$ 174.5
Per share amounts:				
Net income (loss) per common share, assuming dilution				
Continuing operations	\$ 0.87	\$ 0.64	\$ 2.35	\$ 1.84
Discontinued operations	0.01	(0.01)	(0.01)	(0.03)
Net income per common share, assuming dilution	\$ 0.88	\$ 0.63	\$ 2.34	\$ 1.81
Weighted average number of common shares outstanding, assuming dilution	93.2	95.2	92.9	96.6

⁽¹⁾ Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.

⁽²⁾ "Other expense, net" for the third quarter of 2015 includes severance and related costs of \$4.7, asset impairment and lease cancellation charges of \$1.9, loss on sale of product line of \$.2, and legal settlement of \$.2.

"Other expense, net" for the third quarter of 2014 includes severance and related costs of \$5.1, asset impairment and lease cancellation charges of \$1.6, and indefinite-lived intangible asset impairment charge of \$3, partially offset by gain on sale of assets of \$1.9.

"Other expense, net" 2015 YTD includes severance and related costs of \$35, asset impairment and lease cancellation charges of \$5.5, and loss on sale of product line and related exit costs of \$10.5, partially offset by gain on sale of asset of \$1.7 and legal settlements of \$.3.

"Other expense, net" 2014 YTD includes severance and related costs of \$48, asset impairment and lease cancellation charges of \$4.5, indefinite-lived intangible asset impairment charge of \$3, and loss from curtailment of pension obligation of \$.6, partially offset by gains on sales of assets of \$2.5.

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Reconciliation of Non-GAAP Financial Measures in Accordance with SEC Regulations G and S-K

We report financial results in conformity with accounting principles generally accepted in the United States of America, or GAAP, and also communicate with investors using certain non-GAAP financial measures. These non-GAAP financial measures are not in accordance with, nor are they a substitute for or superior to, the comparable GAAP financial measures. These non-GAAP financial measures are intended to supplement presentation of our financial results that are prepared in accordance with GAAP. Based upon feedback from investors and financial analysts, we believe that supplemental non-GAAP financial measures provide information that is useful to the assessment of our performance and operating trends, as well as liquidity.

Our non-GAAP financial measures exclude the impact of certain events, activities, or strategic decisions. The accounting effects of these events, activities or decisions, which are included in the GAAP financial measures, may make it difficult to assess our underlying performance in a single period. By excluding the accounting effects, both positive and negative, of certain items (e.g., restructuring costs, asset impairments, legal settlements, certain effects of strategic transactions and related costs, losses from debt extinguishments, losses from curtailment and settlement of pension obligations, gains or losses on sales of certain assets, and other items), we believe that we are providing meaningful supplemental information to facilitate an understanding of our core operating results and liquidity measures. These non-GAAP financial measures are used internally to evaluate trends in our underlying performance, as well as to facilitate comparison to the results of competitors for a single period. While some of the items we exclude from GAAP financial measures recur, they tend to be disparate in amount, frequency, or timing.

We use the following non-GAAP financial measures in the accompanying news release and presentation:

Organic sales change refers to the increase or decrease in sales excluding the estimated impact of currency translation, product line exits, acquisitions and divestitures, and, where applicable, the extra week in the prior fiscal year.

Adjusted operating margin refers to income from continuing operations before interest expense and taxes, excluding restructuring costs and other items, as a percentage of sales.

Adjusted tax rate refers to the anticipated full-year GAAP tax rate adjusted for certain events.

Adjusted income from continuing operations refers to reported income from continuing operations adjusted for tax-effected restructuring costs and other items.

Adjusted EPS refers to reported income from continuing operations per common share, assuming dilution, adjusted for tax-effected restructuring costs and other items.

Free cash flow refers to cash flow from operations, less payments for property, plant and equipment, software and other deferred charges, plus proceeds from sales of property, plant and equipment, plus (minus) net proceeds from sales (purchases) of investments. Free cash flow excludes uses of cash that do not directly or immediately support the underlying business, such as discretionary debt reductions, dividends, share repurchases, and certain effects of acquisitions and divestitures (e.g., cash flow from discontinued operations, taxes, and transaction costs).

The reconciliations set forth below and in the accompanying presentation are provided in accordance with Regulations G and S-K and reconcile our non-GAAP financial measures with the most directly comparable GAAP financial measures.

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AVERY DENNISON CORPORATION
PRELIMINARY RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, except % and per share amounts)

(UNAUDITED)

	Three Months Ended		Nine Months Ended	
	Oct. 03, 2015	Sep. 27, 2014 ⁽¹⁾	Oct. 03, 2015 ⁽¹⁾	Sep. 27, 2014 ⁽¹⁾
Reconciliation of Operating Margins:				
Net sales	\$ 1,468.1	\$ 1,559.6	\$ 4,512.1	\$ 4,725.5
Income from continuing operations before taxes	\$ 116.1	\$ 99.1	\$ 317.4	\$ 263.0
Income from continuing operations before taxes as a percentage of sales	7.9%	6.4%	7.0%	5.6%
Adjustment:				
Interest expense	\$ 14.7	\$ 15.4	\$ 45.3	\$ 46.4
Operating income from continuing operations before interest expense and taxes	\$ 130.8	\$ 114.5	\$ 362.7	\$ 309.4
Operating Margins	8.9%	7.3%	8.0%	6.5%

As reported income from continuing operations before taxes	\$	116.1	\$	99.1	\$	317.4	\$	263.0
Adjustments ⁽¹⁾		<u>N/A</u>		<u>2.1</u>		<u>(1.0)</u>		<u>3.1</u>
Previously reported income from continuing operations before taxes		N/A		101.2		316.4		266.1
Adjustments:								
Restructuring costs:								
Severance and related costs		4.7		5.1		35.0		48.0
Asset impairment and lease cancellation charges		1.9		1.6		5.5		4.5
Other items ⁽²⁾		0.4		1.1		8.5		1.1
Interest expense		14.7		15.4		45.3		46.4
Adjusted operating income from continuing operations before interest expense and taxes (non-GAAP)	\$	137.8	\$	124.4	\$	410.7	\$	366.1
Adjusted Operating Margins (non-GAAP)		9.4%		8.0%		9.1%		7.7%

Reconciliation of GAAP to Non-GAAP Income from Continuing Operations:

As reported income from continuing operations	\$	81.3	\$	60.9	\$	217.9	\$	177.5
Adjustments ⁽¹⁾		<u>N/A</u>		<u>4.1</u>		<u>(0.6)</u>		<u>3.5</u>
Previously reported income from continuing operations		N/A		65.0		217.3		181.0
Non-GAAP adjustments, net of tax:								
Restructuring costs and other items ⁽³⁾		-		8.0		23.9		33.2
Adjusted Non-GAAP Income from Continuing Operations	\$	81.3	\$	73.0	\$	241.2	\$	214.2

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(continued)

AVERY DENNISON CORPORATION
PRELIMINARY RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, except % and per share amounts)

(UNAUDITED)

	Three Months Ended		Nine Months Ended					
	Oct. 03, 2015	Sep. 27, 2014⁽¹⁾	Oct. 03, 2015⁽¹⁾	Sep. 27, 2014⁽¹⁾				
Reconciliation of GAAP to Non-GAAP Income per Common Share from Continuing Operations:								
As reported income per common share from continuing operations, assuming dilution	\$	0.87	\$	0.64	\$	2.35	\$	1.84
Adjustments ⁽¹⁾		<u>N/A</u>		<u>0.04</u>		<u>(0.01)</u>		<u>0.03</u>
Previously reported income per common share from continuing operations, assuming dilution		N/A		0.68		2.34		1.87
Non-GAAP adjustments per common share, net of tax:								
Restructuring costs and other items ⁽³⁾		---		0.09		0.26		0.35
Adjusted Non-GAAP Income per Common Share from Continuing Operations, assuming dilution	\$	0.87	\$	0.77	\$	2.60	\$	2.22
Weighted average number of common shares outstanding, assuming dilution		93.2		95.2		92.9		96.6

(1) Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.

(2) Includes loss on sale of product line and related exit costs, indefinite-lived intangible asset impairment charge, loss from curtailment of pension obligation, gains on sales of assets, and legal settlements.

(3) Reflects restructuring costs and other items, tax-effected at the adjusted tax rate.

(UNAUDITED)

	Three Months Ended		Nine Months Ended	
	Oct. 03, 2015	Sep. 27, 2014	Oct. 03, 2015	Sep. 27, 2014
Reconciliation of GAAP to Non-GAAP Free Cash Flow:				
Net cash provided by operating activities	\$ 119.4	\$ 190.4	\$ 290.3	\$ 200.2
Purchases of property, plant and equipment	(33.2)	(33.3)	(89.6)	(100.8)
Purchases of software and other deferred charges	(5.0)	(7.6)	(9.0)	(22.0)
Proceeds from sales of property, plant and equipment	4.3	3.5	7.1	4.1
(Purchases) sales of investments, net	0.1	(0.1)	(0.2)	---
Plus (minus): divestiture-related payments and free cash outflow (inflow) from discontinued operations	(0.4)	---	0.6	0.6
Free Cash Flow - Continuing Operations	\$ 85.2	\$ 152.9	\$ 199.2	\$ 82.1

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A-4

AVERY DENNISON CORPORATION
PRELIMINARY SUPPLEMENTARY INFORMATION
(In millions, except %)
(UNAUDITED)

Third Quarter Ended

	NET SALES		OPERATING INCOME		OPERATING MARGINS	
	2015	2014	2015 ⁽¹⁾	2014 ⁽²⁾	2015	2014
Pressure-sensitive Materials	\$ 1,083.7	\$ 1,157.0	\$ 130.5	\$ 116.6	12.0%	10.1%
Retail Branding and Information Solutions	366.8	383.9	25.1	20.6	6.8%	5.4%
Vancive Medical Technologies	17.6	18.7	(1.2)	(2.9)	(6.8%)	(15.5%)
Corporate Expense	N/A	N/A	(23.6)	(19.8) ⁽³⁾	N/A	N/A
TOTAL FROM CONTINUING OPERATIONS	\$ 1,468.1	\$ 1,559.6	\$ 130.8	\$ 114.5⁽³⁾	8.9%	7.3%⁽³⁾

(1) Operating income for the third quarter of 2015 includes severance and related costs of \$4.7, asset impairment and lease cancellation charges of \$1.9, loss on sale of product line of \$2 and legal settlement of \$2. Of the total \$7, the Pressure-sensitive Materials segment recorded \$1.1, the Retail Branding and Information Solutions segment recorded \$3.9, the Vancive Medical Technologies segment recorded \$1.7, and Corporate recorded \$3.

(2) Operating income for the third quarter of 2014 includes severance and related costs of \$5.1, asset impairment and lease cancellation charges of \$1.6, and indefinite-lived intangible asset impairment charge of \$3, partially offset by gain on sale of assets of \$1.9. Of the total \$7.8, the Pressure-sensitive Materials segment recorded \$2.1, the Retail Branding and Information Solutions segment recorded \$5.2, the Vancive Medical Technologies segment recorded \$1, and Corporate recorded \$4.

(3) Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.

RECONCILIATION OF GAAP TO NON-GAAP SUPPLEMENTARY INFORMATION

Third Quarter Ended

	OPERATING INCOME		OPERATING MARGINS	
	2015	2014	2015	2014
Pressure-sensitive Materials				
Operating income and margins, as reported	\$ 130.5	\$ 116.6	12.0%	10.1%
Adjustments:				
Restructuring costs:				
Severance and related costs	1.1	2.1	0.1%	0.2%
Adjusted operating income and margins (non-GAAP)	\$ 131.6	\$ 118.7	12.1%	10.3%
Retail Branding and Information Solutions				
Operating income and margins, as reported	\$ 25.1	\$ 20.6	6.8%	5.4%
Adjustments:				

Restructuring costs:				
Severance and related costs	3.5	2.5	0.9%	0.6%
Asset impairment and lease cancellation charges	0.2	1.6	0.1%	0.4%
Loss on sale of product line	0.2	---	0.1%	---
Indefinite-lived intangible asset impairment charge	---	3.0	---	0.8%
Gain on sale of asset	---	(1.9)	---	(0.5%)
Adjusted operating income and margins (non-GAAP)	\$ 29.0	\$ 25.8	7.9%	6.7%

Vancive Medical Technologies

Operating loss and margins, as reported	\$ (1.2)	\$ (2.9)	(6.8%)	(15.5%)
Adjustments:				
Restructuring costs:				
Severance and related costs	---	0.1	---	0.5%
Asset impairment charges	1.7	---	9.6%	---
Adjusted operating income (loss) and margins (non-GAAP)	\$ 0.5	\$ (2.8)	2.8%	(15.0%)

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EVERETT DENNISON CORPORATION
PRELIMINARY SUPPLEMENTARY INFORMATION
(In millions, except %)
(UNAUDITED)

	Nine Months Year-to-Date					
	NET SALES		OPERATING INCOME		OPERATING MARGINS	
	2015	2014	2015 ⁽¹⁾	2014 ⁽²⁾	2015	2014
Pressure-sensitive Materials	\$ 3,318.4	\$ 3,481.4	\$ 383.2	\$ 315.1	11.5%	9.1%
Retail Branding and Information Solutions	1,138.7	1,186.0	54.3	65.5	4.8%	5.5%
Vancive Medical Technologies	55.0	58.1	(4.7)	(7.2)	(8.5%)	(12.4%)
Corporate Expense	N/A	N/A	(70.1) ⁽³⁾	(64.0) ⁽³⁾	N/A	N/A
TOTAL FROM CONTINUING OPERATIONS	\$ 4,512.1	\$ 4,725.5	\$ 362.7⁽³⁾	\$ 309.4⁽³⁾	8.0%⁽³⁾	6.5%⁽³⁾

⁽¹⁾ Operating income for 2015 includes severance and related costs of \$35, asset impairment and lease cancellation charges of \$5.5, and loss on sale of product line and related exit costs of \$10.5, partially offset by gain on sale of asset of \$1.7 and legal settlements of \$3. Of the total \$49, the Pressure-sensitive Materials segment recorded \$13.8, the Retail Branding and Information Solutions segment recorded \$29.4, the Vancive Medical Technologies segment recorded \$3.4, and Corporate recorded \$2.4.

⁽²⁾ Operating income for 2014 includes severance and related costs of \$48, asset impairment and lease cancellation charges of \$4.5, indefinite-lived intangible asset impairment charge of \$3, and loss from curtailment of pension obligation of \$6, partially offset by gains on sales of assets of \$2.5. Of the total \$53.6, the Pressure-sensitive Materials segment recorded \$36.3, the Retail Branding and Information Solutions segment recorded \$16.8, the Vancive Medical Technologies segment recorded \$1, and Corporate recorded \$4.

⁽³⁾ Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.

RECONCILIATION OF GAAP TO NON-GAAP SUPPLEMENTARY INFORMATION

	Nine Months Year-to-Date			
	OPERATING INCOME		OPERATING MARGINS	
	2015	2014	2015	2014
<u>Pressure-sensitive Materials</u>				
Operating income and margins, as reported	\$ 383.2	\$ 315.1	11.5%	9.1%
Adjustments:				
Restructuring costs:				
Severance and related costs	12.4	34.9	0.4%	1.0%
Asset impairment charges	3.1	0.8	0.1%	---
Gain on sale of asset	(1.7)	---	---	---
Loss from curtailment of pension obligation	---	0.6	---	---
Adjusted operating income and margins (non-GAAP)	\$ 397.0	\$ 351.4	12.0%	10.1%
<u>Retail Branding and Information Solutions</u>				
Operating income and margins, as reported	\$ 54.3	\$ 65.5	4.8%	5.5%
Adjustments:				
Restructuring costs:				
Severance and related costs	18.7	12.6	1.6%	1.1%
Asset impairment and lease cancellation charges	0.7	3.7	0.1%	0.3%
Loss on sale of product line and related exit costs	10.5	---	0.9%	---
Legal settlement	(0.5)	---	---	---
Indefinite-lived intangible asset impairment charge	---	3.0	---	0.2%
Gain on sales of assets	---	(2.5)	---	(0.2%)
Adjusted operating income and margins (non-GAAP)	\$ 83.7	\$ 82.3	7.4%	6.9%

Vancive Medical Technologies**Operating loss and margins, as reported**

\$	(4.7)	\$	(7.2)	(8.5%)	(12.4%)
----	-------	----	-------	--------	---------

Adjustments:

Restructuring costs:

Severance and related costs

1.7 0.1

3.1% 0.2%

Asset impairment charges

1.7 ---

3.0% ---

Adjusted operating loss and margins (non-GAAP)

\$	(1.3)	\$	(7.1)	(2.4%)	(12.2%)
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A-6

AVERY DENNISON CORPORATION
PRELIMINARY CONDENSED CONSOLIDATED BALANCE SHEETS
(In millions)

(UNAUDITED)

ASSETS	Oct. 03, 2015	Sep. 27, 2014 ⁽¹⁾
Current assets:		
Cash and cash equivalents	\$ 171.7	\$ 195.6
Trade accounts receivable, net	999.0	1,087.6
Inventories, net	512.4	547.2
Assets held for sale	---	0.9
Other current assets	232.9	238.5
Total current assets	1,916.0	2,069.8
Property, plant and equipment, net	840.6	884.1
Goodwill	690.7	742.0
Other intangibles resulting from business acquisitions, net	50.7	73.9
Non-current deferred income taxes	312.4	247.6
Other assets	438.5	484.9
	\$ 4,248.9	\$ 4,502.3

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:		
Short-term borrowings and current portion of long-term debt and capital leases	\$ 85.1	\$ 167.1
Accounts payable	840.4	867.0
Other current liabilities	544.0	598.8
Total current liabilities	1,469.5	1,632.9
Long-term debt and capital leases	968.5	945.1
Other long-term liabilities	755.6	633.8
Shareholders' equity:		
Common stock	124.1	124.1
Capital in excess of par value	825.5	818.6
Retained earnings	2,244.3	2,075.9
Treasury stock at cost	(1,483.5)	(1,378.5)
Accumulated other comprehensive loss	(655.1)	(349.6)
Total shareholders' equity	1,055.3	1,290.5
	\$ 4,248.9	\$ 4,502.3

⁽¹⁾ Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.

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A-7

AVERY DENNISON CORPORATION
PRELIMINARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In millions)

(UNAUDITED)

	Nine Months Ended	
	Oct. 03, 2015 ⁽¹⁾	Sep. 27, 2014 ⁽¹⁾
Operating Activities:		
Net income	\$ 217.3	\$174.5
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	95.3	99.0
Amortization	47.5	49.5
Provision for doubtful accounts and sales returns	36.6	32.7
Loss on sale of businesses	---	3.0
Indefinite-lived intangible asset impairment charge	---	3.0
Net losses from asset impairments and sales/disposals of assets	10.9	3.3
Stock-based compensation	18.4	22.1
Other non-cash expense and loss	38.9	32.1
Changes in assets and liabilities and other adjustments	(174.6)	(219.0)
Net cash provided by operating activities	290.3	200.2
Investing Activities:		
Purchases of property, plant and equipment	(89.6)	(100.8)
Purchases of software and other deferred charges	(9.0)	(22.0)
Proceeds from sales of property, plant and equipment	7.1	4.1
Purchases of investments, net	(0.2)	---
Other	1.5	---
Net cash used in investing activities	(90.2)	(118.7)
Financing Activities:		
Net (decrease) increase in borrowings (maturities of 90 days or less)	(109.8)	86.3
Payments of debt (maturities longer than 90 days)	(6.2)	(1.1)
Dividends paid	(99.6)	(93.4)
Share repurchases	(108.5)	(247.3)
Proceeds from exercises of stock options, net	78.4	22.6
Other	(1.2)	(2.4)
Net cash used in financing activities	(246.9)	(235.3)
Effect of foreign currency translation on cash balances	(8.5)	(2.2)
Decrease in cash and cash equivalents	(55.3)	(156.0)
Cash and cash equivalents, beginning of year	227.0	351.6
Cash and cash equivalents, end of period	\$ 171.7	\$195.6

⁽¹⁾ Certain prior period amounts have been revised to reflect the impact of adjustments made to certain of the Company's benefit plan balances and to correct the timing of previously recorded out-of-period adjustments.

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Third Quarter 2015 Financial Review and Analysis

(preliminary, unaudited)

Supplemental Presentation Materials

Unless otherwise indicated, the discussion of the company's results is focused on its continuing operations, and comparisons are to the same period in the prior year.

October 29, 2015

Certain statements contained in this document are "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements, and financial or other business targets, are subject to certain risks and uncertainties. Actual results and trends may differ materially from historical or anticipated results depending on a variety of factors, including but not limited to risks and uncertainties relating to the following: fluctuations in demand affecting sales to customers; worldwide and local economic conditions; fluctuations in currency exchange rates and other risks associated with foreign operations, including in emerging markets; the financial condition and inventory strategies of customers; changes in customer preferences; fluctuations in cost and availability of raw materials; our ability to generate sustained productivity improvement; our ability to achieve and sustain targeted cost reductions; the impact of competitive products and pricing; loss of significant contracts or customers; collection of receivables from customers; selling prices; business mix shift; timely development and market acceptance of new products, including sustainable or sustainably-sourced products; investment in development activities and new production facilities; integration of acquisitions and completion of potential dispositions; amounts of future dividends and share repurchases; customer and supplier concentrations; successful implementation of new manufacturing technologies and installation of manufacturing equipment; disruptions in information technology systems, including cyber-attacks or other intrusions to network security; successful installation of new or upgraded information technology systems; data security breaches; volatility of financial markets; impairment of capitalized assets, including goodwill and other intangibles; credit risks; our ability to obtain adequate financing arrangements and maintain access to capital; fluctuations in interest and tax rates; changes in tax laws and regulations, and uncertainties associated with interpretations of such laws and regulations; outcome of tax audits; fluctuations in pension, insurance, and employee benefit costs; the impact of legal and regulatory proceedings, including with respect to environmental, health and safety; changes in governmental laws and regulations; protection and infringement of intellectual property; changes in political conditions; the impact of epidemiological events on the economy and our customers and suppliers; acts of war, terrorism, and natural disasters; and other factors.

We believe that the most significant risk factors that could affect our financial performance in the near-term include: (1) the impacts of economic conditions on underlying demand for our products and foreign currency fluctuations; (2) competitors' actions, including pricing, expansion in key markets, and product offerings; and (3) the degree to which higher costs can be offset with productivity measures and/or passed on to customers through selling price increases, without a significant loss of volume.

For a more detailed discussion of these and other factors, see "Risk Factors" and "Management's Discussion and Analysis of Results of Operations and Financial Condition" in our 2014 Form 10-K, filed on February 25, 2015 with the Securities and Exchange Commission, and subsequent quarterly reports on Form 10-Q. The forward-looking statements included in this document are made only as of the date of this document, and we undertake no obligation to update these statements to reflect subsequent events or circumstances, other than as may be required by law.

Use of Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures as defined by SEC rules. These non-GAAP financial measures are not in accordance with, nor are they a substitute for or superior to, the comparable GAAP financial measures. Reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures, including limitations associated with these non-GAAP financial measures, are provided in the financial schedules accompanying the earnings news release for the quarter (see Attachments A-2 through A-4 to news release dated October 29, 2015).

Our non-GAAP financial measures exclude the impact of certain events, activities, or strategic decisions. The accounting effects of these events, activities or decisions, which are included in the GAAP financial measures, may make it difficult to assess our underlying performance in a single period. By excluding the accounting effects, both positive and negative, of certain items (e.g., restructuring costs, asset impairments, legal settlements, certain effects of strategic transactions and related costs, losses from debt extinguishments, losses from curtailment and settlement of pension obligations, gains or losses on sales of certain assets, and other items), we believe that we are providing meaningful supplemental information to facilitate an understanding of our core operating results and liquidity measures. These non-GAAP financial measures are used internally to evaluate trends in our underlying performance, as well as to facilitate comparison to the results of competitors for a single period. While some of the items we exclude from GAAP financial measures recur, they tend to be disparate in amount, frequency, or timing.

We use the following non-GAAP financial measures in this presentation:

- *Organic sales change* refers to the increase or decrease in sales excluding the estimated impact of currency translation, product line exits, acquisitions and divestitures, and, where applicable, the extra week in the prior fiscal year.
- *Adjusted operating margin* refers to income from continuing operations before interest expense and taxes, excluding restructuring costs and other items, as a percentage of sales.
- *Adjusted tax rate* refers to the anticipated full-year GAAP tax rate adjusted for certain events.
- *Adjusted income from continuing operations* refers to reported income from continuing operations adjusted for tax-effected restructuring costs and other items.
- *Adjusted EPS* refers to reported income from continuing operations per common share, assuming dilution, adjusted for tax-effected restructuring costs and other items.
- *Free cash flow* refers to cash flow from operations, less payments for property, plant and equipment, software and other deferred charges, plus proceeds from sales of property, plant and equipment, plus (minus) net proceeds from sales (purchases) of investments. Free cash flow excludes uses of cash that do not directly or immediately support the underlying business, such as discretionary debt reductions, dividends, share repurchases, and certain effects of acquisitions and divestitures (e.g., cash flow from discontinued operations, taxes, and transaction costs).

This document has been furnished (not filed) on Form 8-K with the SEC and may be found on our website at www.investors.averydennison.com.

Another solid quarter, slightly above our expectations

- > Sales up approx. 5% on organic basis
- > Operating margin, as reported, improved 160 basis points primarily due to productivity initiatives and higher volume, partially offset by higher employee-related costs
 - » Adjusted operating margin improved 140 basis points
- > Reported EPS of \$0.87
 - » Adjusted EPS (non-GAAP) of \$0.87, up approx. 13%

Pressure-sensitive Materials continues to deliver strong organic growth and margin expansion

Retail Branding and Information Solutions' business model transformation underway, targeting accelerated growth and margin expansion to achieve previously communicated 2018 financial goals

Higher free cash flow and continued strong balance sheet; returning cash to shareholders

- > Free cash flow of \$199 mil. year-to-date, an improvement of \$117 mil.
- > Continued discipline in execution of shareholder distribution strategy; repurchased 1.9 mil. shares for \$109 mil. and paid \$100 mil. in dividends in the first nine months

Narrowed guidance for 2015 adjusted EPS; midpoint of range unchanged

Sales Trend Analysis

	<u>3Q14</u>	<u>4Q14</u>	<u>1Q15</u>	<u>2Q15</u>	<u>3Q15</u>
Organic Sales Change	3.2%	0.5%	3.0%	3.7%	4.6%
Currency Translation	0.4%	(3.7)%	(7.2)%	(9.5)%	(9.5)%
Extra Week	--	~4.5%	~3.0%	--	--
Product Line Divestiture	--	--	--	(0.4)%	(1.0)%
Reported Sales Change*	3.6%	1.3%	(1.4)%	(6.2)%	(5.9)%

* Totals may not sum due to rounding and other factors.

Segment Sales and Margin Analysis

	<u>3Q15</u>	
	<u>Reported</u>	<u>Organic</u>
<u>Sales Growth:</u>		
Pressure-sensitive Materials	(6)%	5%
Retail Branding and Information Solutions	(4)%	4%
Vancive Medical Technologies	(6)%	3%
Total Company	(6)%	5%

	Adjusted			
	<u>As Reported*</u>		<u>(Non-GAAP)</u>	
	<u>3Q15</u>	<u>3Q14</u>	<u>3Q15</u>	<u>3Q14</u>
<u>Operating Margin:</u>				
Pressure-sensitive Materials	12.0%	10.1%	12.1%	10.3%
Retail Branding and Information Solutions	6.8%	5.4%	7.9%	6.7%
Vancive Medical Technologies	(6.8)%	(15.5)%	2.8%	(15.0)%
Total Company	8.9%	7.3%	9.4%	8.0%

* Certain prior period amounts have been revised.

Third Quarter Segment Overview

PRESSURE-SENSITIVE MATERIALS (PSM)

- > Reported sales of \$1.08 bil., down approx. 6%
 - » Sales up approx. 5% on organic basis
- > Label and Packaging Materials sales up mid-single digits on organic basis
- > Combined sales of Graphics and Performance Tapes up mid-single digits on organic basis
- > Operating margin improved 190 basis points to 12.0% as the impact of productivity initiatives, higher volume and favorable product mix, and the net benefit from price and raw material input costs more than offset higher employee-related costs
 - » Adjusted operating margin improved 180 basis points

RETAIL BRANDING AND INFORMATION SOLUTIONS (RBIS)

- > Reported sales of \$367 mil., down approx. 4% compared to prior year
 - » Sales up approx. 4% on organic basis
- > Operating margin improved 140 basis points to 6.8% as the impact of productivity initiatives and higher volume more than offset higher employee-related costs
 - » Adjusted operating margin improved 120 basis points

2015 EPS Guidance

	<u>Previous</u>	<u>Updated</u>
Reported EPS	\$2.82 - \$3.02	\$2.80 - \$2.90
<u>Add Back:</u>		
Estimated restructuring costs and other items	~\$0.43	~\$0.50
Adjusted EPS (non-GAAP)	\$3.25 - \$3.45	\$3.30 - \$3.40

Contributing Factors to 2015 Results

- > At recent rates, reported net sales down ~6% (vs. previous assumption of 5.5% to 6.0%)
 - » Organic sales growth of ~4% (vs. previous assumption of 3.5% to 4.0%), adjusted for 2014 benefit from extra week of sales
 - » Loss of extra week and product line divestiture represent ~1.5% reduction to reported net sales
 - » Based on current rates, currency translation represents:
 - » ~8.5% reduction to reported net sales (vs. previous assumption of ~8.0%)
 - » ~\$52 mil. reduction to EBIT and ~\$0.37 reduction to EPS (vs. previous assumption of ~\$50 mil. and ~\$0.35)
- > Incremental pre-tax restructuring savings of \$70+ mil.
- > Tax rate in the low to mid-thirty percent range
- > Avg. shares outstanding (assuming dilution) of 92.5 to 93 mil. (vs. 92 to 93 mil. previously)
- > Capital expenditures (incl. IT) of ~\$150 mil. & pre-tax cash restructuring costs of ~\$60 mil.



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